

Shikshapeeth College of Management and Technology
16, Bindra Market, Near Police Station, Tilak Nagar, New Delhi - 110018

No: SCMT/TPC/2024/

Date: 28/3/2024

NOTICE (CI-2021)

Final Placement BBA/BCA (Session 2021-24)

Only for those candidate who had submitted the consent form

This is to inform you that below mentioned interviews are lined up for **Final Placement** for session 2021-24.

Interested students should share their details on below mentioned mobile number as **what's up message/text message**, latest by **29/03/2024 (Friday) till 5:00 p.m.** Post this, no more names will be entertained.

Contact Person – Mr. Gaurav Nagar (TPC) - 7011604561

Job Description (Please read the details carefully):-

Job Offer No. 6

Company Name	Policy Bazar
Brief About Company	Policybazaar was founded in 2008 with one objective: bringing transparency in insurance. The founders wanted to reimagine insurance, so they started by simplifying all the information around plans, ending the rampant mis-selling, and preventing policy lapses
Website	https://www.policybazaar.com/
Job Location	Gurgaon (Work from Office)
Job Profile	Sales Associate
Eligibility Criteria	6 th Sem appearing & Fluency in Verbal and Written English Communication
Salary + Benefits	CTC (3LPA) and In-hand (20,500) + lucrative incentives
Working Days	6 days in week
Job Description	<ul style="list-style-type: none">• Develop and maintain a thorough understanding of the organization's products and services• Identify customer needs and provide product recommendations based on those needs• Build relationships with customers and provide exceptional customer service throughout the sales process and beyond

Gaurav
28/3/24

	<ul style="list-style-type: none"> • Conduct sales presentations and product demonstrations to potential customers • Negotiate prices, terms, and conditions of sales agreements • Maintain accurate and up-to-date records of all customer interactions and sales activities in the organization's customer relationship management (CRM) system Achieve sales targets and objectives
Interview Process	<ul style="list-style-type: none"> * Company Presentation. * Skill Workshops. * Mock Interviews.
Process Date	3/4/2024 (10:00 AM) At College campus

Joural
28/3/24

Gaurav Nagar
(Incharge-Training and Placement Cell)
Mobile Number - **7011604561**